

NAME BADGE NOTICE

Effective at the August 18, 2004 Business meeting, name badges must be worn at business meetings. If you are in violation you will be fined \$ 1.00.

To order a badge, please see Vicki Huff, cost will be \$ 6.00.

T.E.A.M

Together

Everyone

Achieves

More

Greetings from South Bay Chapter of NAIW,
your 2005 Region VIII Conference hosts.

We would like to send you periodic emails with details about the conference – Hotel, CE classes, tours, etc. If you would like to receive these emails, please send an email to sbaynaiwpr@yahoo.com indicating a positive response and be sure to set up your system to allow emails from this email address.

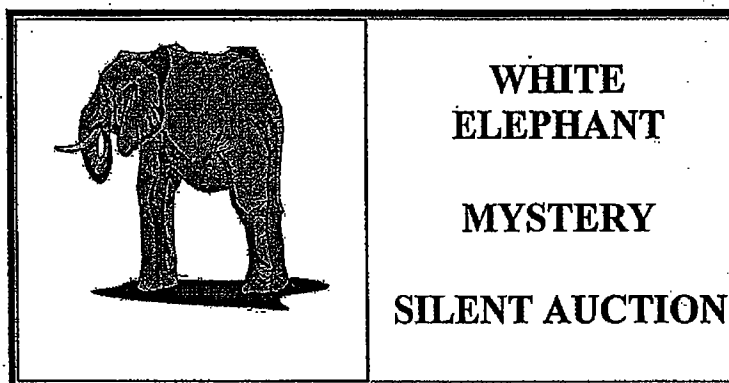
See you at the beach (Redondo, that is).

South Bay – Leading the Way
*Education ** Empowerment ** Enrichment*

COMING EVENT

**2ND ANNUAL
WHITE ELEPHANT
SILENT AUCTION**

OCTOBER DINNER MEETING



**EVER GET A WONDERFUL GIFT
AND YOU HAVE NO IDEA WHAT TO DO WITH IT?**

**NOW IS YOUR CHANCE TO HELP IWLA BY
DONATING IT FOR A FUN FUNDRAISER**

**BRING YOUR UNUSED WRAPPED GIFT TO THE
OCTOBER MEETING**

**EYE CATCHING * TEMPTING * UNIQUE *
MYSTERIOUS**

**COME JOIN US IN THE FUN OF
BIDDING ON THE UNKNOWN**

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PARLIAMENTARIANS

By Appointment

September

Birthstone: Sapphire
Flower: Aster

Sun	Mon	Tue	Wed	Thu	Fri	Sat
			1	2	3	4  celebrate
5	6 <i>Labor Day</i>	7	8 <i>Board & Dinner</i>	9	10	11
12	13	14	15	16 <i>Rosh Hashanah</i>	17 18 <i>State Meeting Santa Barbara</i>	
19	20	21	22 <i>1st day Of autumn</i>	23	24	25 <i>Yom Kippur</i>
26	27	28	29	30  celebrate		
<i>Susie Ramirez - 4th</i>						
<i>Marci Barrett - 30th</i>						

2004

INSURANCE WOMEN OF LOS ANGELES BOARD MEETING

Will be held on

September 8, 2004

Immediately before the Dinner Meeting

5:30 PM



**PLACE: Sunroom at the Paradise Café, adjacent
To the Beverly Garland's Holiday Inn
4222 Vineland Ave., North Hollywood, CA 91602
Phone: (818) 985-6567**

TIME: 5:30 PM – BOARD MEETING

If you have a report, it must be submitted in writing to the President, President-Elect and Secretary before the meeting is called to order. The same applies if you anticipate making a motion. Please provide a copy of the motion to the same officers and the Parliamentary Advisor.

Members of the Executive Board and Committee Chairmen:

If you are unable to attend a board meeting, you must contact President-Elect, Cathryn Feely, prior to the meeting so that you may be excused; and if you are unable to attend a general business meeting, please contact the President, Susan Fife prior to the meeting.

Any officer, director, or committee chairman who is absent for two consecutive meetings without permission forfeits her position in accordance with the IWLA Bylaws

INSURANCE WOMEN OF LOS ANGELES DINNER MEETING

September Business Meeting
Will be held on
September 8, 2004



TIME: 5:30 PM – BOARD MEETING

DINNER: 6:15 PM – Choice of:

Chinese Chicken Salad

Tri-Colored Pasta Salad

Cobb Salad

Choice of corn chowder or soup du jour

Cost \$27.00 per Person

Includes Hosted Parking

**RSVP To Arrangements Chairman:
Cynthia Andrachick @ (818) 464-9365
Reservation Deadline: September 3, 2004**

**Note: If you are on the standing reservation list,
You must call to cancel
No-shows will be billed. This includes members and
Non-members.**

IWLA Education Questionnaire

In the 2003-2004 IWLA year we presented the following *ICan!* classes:

Wheels of Misconception: Motorized Vehicle Gaps Between Auto and HO Policies

Business As un-Usual: Insuring the Home-based Business

E & O Hotspots: Don't Get Burned

Three steps to E & O Risk Management (4-hour CE)

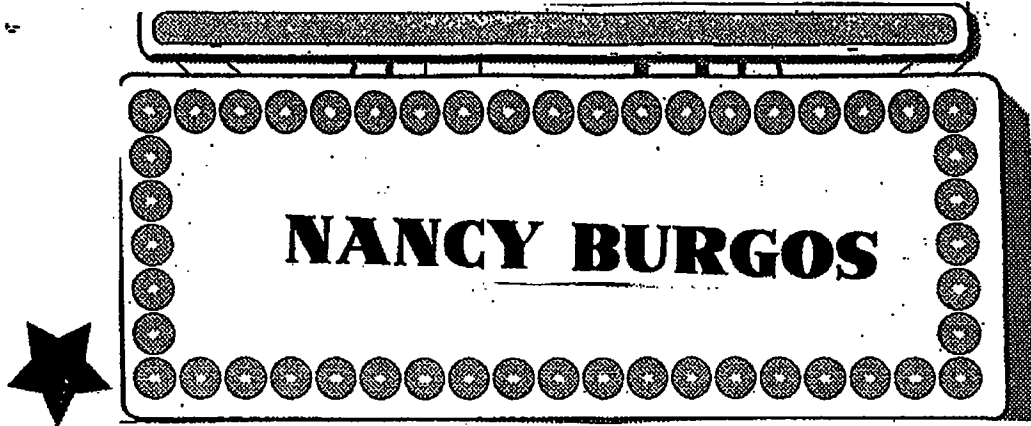
For the 2004-2005 year we are going to continue offering *ICan!* classes. The Education Committee would like the members' feedback on which classes to present. Please indicate the three 30-minute courses you are most interested in:

- Personal Umbrella: Rain or Shine**
- Million Heirs: Kiddie IRAs**
- The New Math: Education IRAs**
- Tax-Free Income Roth IRAs**
- Ethics: Shades of Black and White**
- What's Up DOC? Drive Other Car Coverage**

Additionally, we would like to present one 4-hour (or more) CE classes on a Saturday. There is one remaining 4-hour CE class in the series, **Let's Talk Coverage: A Case Study Approach to Homeowner's Insurance Coverage**. If there is interest in this class we can arrange to present it or look for a different topic.

- Yes, I would attend Let's Talk Coverage, A Case Study Approach to Homeowner's Insurance Coverage.**
- No, I would rather attend a CE course on:**

Return questionnaires by September 15, 2004 to:
Sue Zeider, Farmers Insurance, 4680 Wilshire Blvd., Los Angeles, CA 90010



Nancy, Marisol Burgos our member of the month, who also happens to be our newest member, being installed at our August 2004 meeting.

A genuine 80's child, named after Nancy Reagan.

Born and raised in Los Angeles, CA; she plans to travel the world, but loves this city, and will always come back to the silicone capital of the world.

Nancy is currently an Associate Broker at Worldwide Facilities, Inc; and has been there since May of 2002.

She is single, no children.

Her pets are: 4 cats, 2 dogs, 1 bird, and a little sister named Veronica.

Her daily Inspiration is her parents Gloria and Gilberto Burgos, who taught her that if life gives you lemons throw them back and demand peaches!!

Her hobbies include, going to concerts, watching any movie she can get her hands on, dancing until the clubs kick her out, collecting red strawberry anything and everything, and most recently amateur photography, wine-tasting, and sponge-bob square pants.

Her passions: ALL SORTS of music, and literature; she adamantly believes in getting lost in a great song or a great book.

She enjoys volunteering for charities when time permits, and donating blood and platelets.

Nancy hopes that by joining NAIW it will help her expand her professional and social skills, which she can in-turn use for the good of NAIW. The women she has met in NAIW so far are prime examples of what she hopes to accomplish both as a professional and as a member of her community.

Nancy is signed up and ready to attend the upcoming state meeting in Santa Barbara this coming September. She is on the Cover Note committee and is Chairman of the Safety committee. She is planning on moving up the NAIW ladder and added "with any job comes responsibility, and is eagerly looking forward to the challenge.

I closed by asking Nancy, since you are our newest Rookie of IWLA, where would you like to see IWLA in one year from now. Her response was "To see a larger and more diversified membership to do what we need to do in regard to education, community action, and fellowship". She also added she "hopes to recruit as she was recruited" "IWLA is now part of my life" Nancy says and wants to share that with others.

Please join me in welcoming our newest member of IWLA Nancy Burgos.

Respectfully submitted,
Margie Scott
Cover Note Editor



SAFETY

HIKING AND CAMPING

Hiking and camping provide exercise and interest for people of any age. Just getting out and walking around is a wonderful way to see nature. Since unexpected things happen, however, the best way to help guarantee a good time for all is to plan ahead. Here's a checklist to make sure that you have all the supplies for a safe and enjoyable experience!

- ✓ Candle and matches
- ✓ Cell Phone
- ✓ Clothing (always bring something warm, extra socks, and rain gear)
- ✓ Compass
- ✓ First Aid Kit
- ✓ Food (bring extra)
- ✓ Flashlight
- ✓ Foil
- ✓ Hat
- ✓ Insect Repellant
- ✓ Map
- ✓ Nylon Filament
- ✓ Pocket Knife
- ✓ Pocket Mirror (to use as signaling device)
- ✓ Prescription Glasses (an extra pair)
- ✓ Prescription Medication (for ongoing medical conditions)
- ✓ Radio with batteries
- ✓ Space Blanket or a piece of plastic (to use for warmth or shelter)
- ✓ Sunglasses
- ✓ Sunscreen
- ✓ Trash Bags
- ✓ Water
- ✓ Waterproof Matches (or matches in a water proof tin)
- ✓ Water Purification Tablets
- ✓ Whistle (to scare off animals or to use as a signaling device)

STAY SAFE AND HAVE A BLAST!!

NANCY BURGOS
Safety Chairman



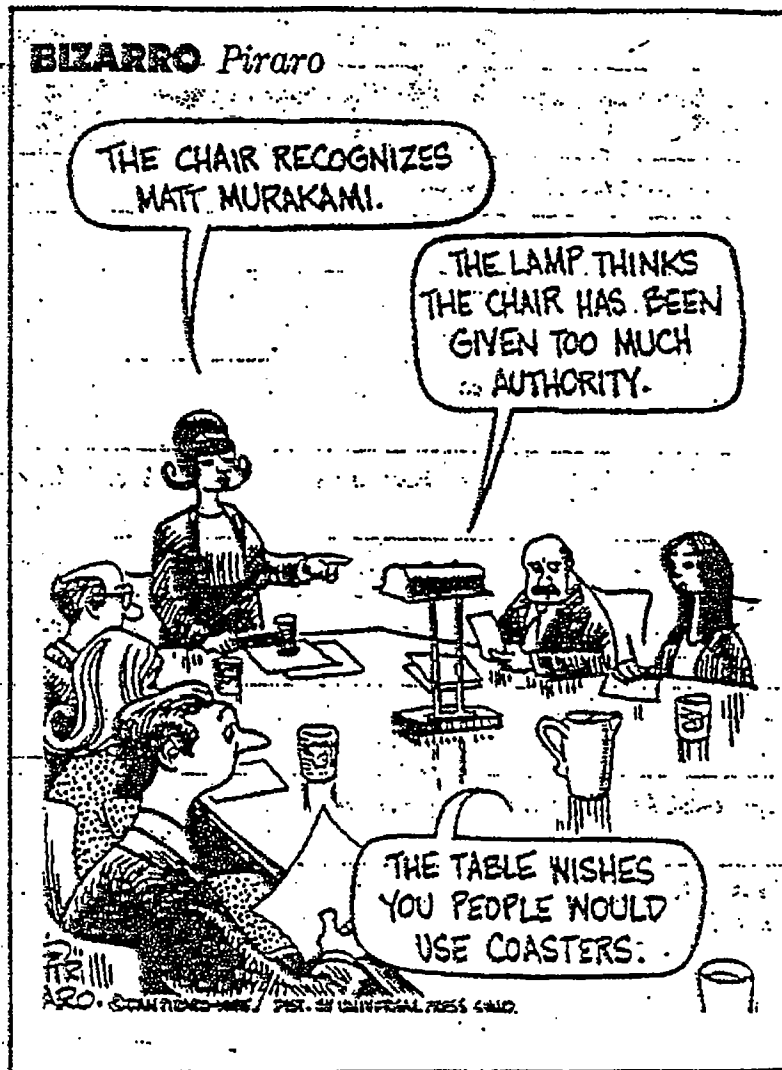
JOB LINE



Contact Margie Scott
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(213) 401-4159
FAX (213) 384-5180

*“Attitude is a little thing
That makes a BIG
Difference”*

President's Message



The History of Labor Day

Labor Day: How it Came About; What it Means

"Labor Day differs in every essential way from the other holidays of the year in any country," said Samuel Gompers, founder and longtime president of the American Federation of Labor. "All other holidays are in a more or less degree connected with conflicts and battles of man's prowess over man, of strife and discord for greed and power, of glories achieved by one nation over another. Labor Day...is devoted to no man, living or dead, to no sect, race, or nation."

Labor Day, the first Monday in September, is a creation of the labor movement and is dedicated to the social and economic achievements of American workers. It constitutes a yearly national tribute to the contributions workers have made to the strength, prosperity, and well-being of our country.

Founder of Labor Day

More than 100 years after the first Labor Day observance, there is still some doubt as to who first proposed the holiday for workers.

Some records show that Peter J. McGuire, general secretary of the Brotherhood of Carpenters and Joiners and a cofounder of the American Federation of Labor, was first in suggesting a day to honor those "who from rude nature have delved and carved all the grandeur we behold."

But Peter McGuire's place in Labor Day history has not gone unchallenged. Many believe that Matthew Maguire, a machinist, not Peter McGuire, founded the holiday. Recent research seems to support the contention that Matthew Maguire, later the secretary of Local 344 of the International Association of Machinists in Paterson, N.J., proposed the holiday in 1882 while serving as secretary of the Central Labor Union in New York. What is clear is that the Central Labor Union adopted a Labor Day proposal and appointed a committee to plan a demonstration and picnic.

The First Labor Day

The first Labor Day holiday was celebrated on Tuesday, September 5, 1882, in New York City, in accordance with the plans of the Central Labor Union. The Central Labor Union held its second Labor Day holiday just a year later, on September 5, 1883.

In 1884 the first Monday in September was selected as the holiday, as originally proposed, and the Central Labor Union urged similar organizations in other cities to follow the example of New York and celebrate a "workingmen's holiday" on that date. The idea spread with the growth of labor organizations, and in 1885 Labor Day was celebrated in many industrial centers of the country.

Labor Day Legislation

Through the years the nation gave increasing emphasis to Labor Day. The first governmental recognition came through municipal ordinances passed during 1885 and 1886. From them developed the movement to secure state legislation. The first state bill was introduced into the New York legislature, but the first to become law was passed by Oregon on February 21, 1887. During the year four more states — Colorado, Massachusetts, New Jersey, and New York — created the Labor Day holiday by legislative enactment. By the end of the decade Connecticut, Nebraska, and Pennsylvania had followed suit. By 1894, 23 other states had adopted the holiday in honor of workers, and on June 28 of that year, Congress passed an act making the first Monday in September of each year a legal holiday in the District of Columbia and the territories.

