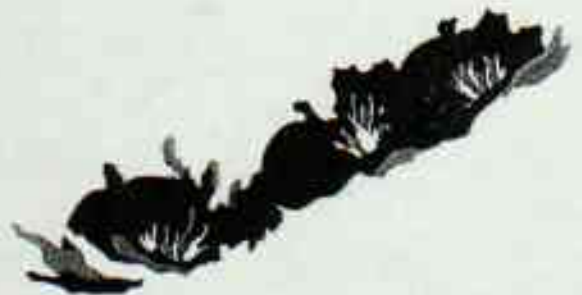


**COVER NOTE  
NOVEMBER 2004**

A Monthly Publication of the



**COVER NOTE EDITOR**  
Margie Scott  
Nancy Burgos, Committee  
Insurance Women of Los Angeles  
P O Box 481294  
Los Angeles, CA 90048



**COLLECT**  
**For Insurance Women**

Take us, O God, under Thy divine protection.

Make us to act as Thy messengers for peace  
and contentment, for harmony and  
understanding.

Grant that we may see more clearly the point  
of view of other men and women in all lines  
of insurance.

Realizing the highly competitive nature of  
our business,  
teach us to respect competition at all times.

Keep us free from pettiness and unwise  
discrimination.

Let us do our work willingly, honestly and  
thoroughly, giving service graciously at all times.

Teach us, O Lord, to know and to realize  
that by  
Thy grace we can live in perfect peace with one an-  
other.

And grant that through this organization we may  
become closer in friendship and understanding.  
Amen.

# November

Birthstone: Topaz  
Flower: Chrysanthemum

Sun	Mon	Tue	Wed	Thu	Fri	Sat
	1	2  Election Day 	3	4	5	6
7	8	9	10	11	12 Arrangement Deadline	13 
14	15	16	17 Boat & Dinner	18	19	20
21	22 Cover Note Deadline	23 	24	25 Thanksgiving	26	27
28	29	30				



HOLLY SPITZ - 2<sup>ND</sup>

TERESA ROBLES - 13<sup>TH</sup>

EDDIE WILLS - 23<sup>RD</sup>

2004

# **INSURANCE WOMEN OF LOS ANGELES**

**November Board & Business Meeting  
Will be held on  
November 17, 2004**

**Don't miss our dynamic November program.  
Guest Speaker – Vanessa Summers  
She is a TV host/Author/Motivational speaker**



**TIME: 5:30 PM – BOARD MEETING  
DINNER: 6:15 PM –  
Call Cynthia Andrachick for menu choices  
Cost \$27.00 per Person  
Includes Hosted Parking**

**RSVP To Arrangements Chairman:  
Cynthia Andrachick @ (818) 464-9365  
Reservation Deadline: November 12, 2004**

**Note: If you are on the standing reservation list,  
You must call to cancel  
No-shows will be billed. This includes members and  
Non-members.**

## NAME BADGE NOTICE

Effective at the August 18, 2004 Business meeting, name badges must be worn at business meetings. If you are in violation you will be fined \$ 1.00.

To order a badge, please see Vicki Huff, cost will be \$ 6.00.



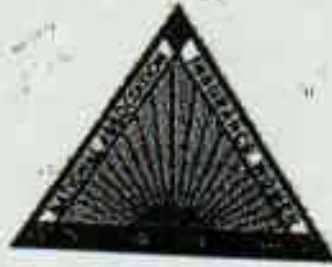
## Girlfriends

I'm only as strong as the cocktails I drink, the hairspray I use, and the girlfriends I have. Here's to you! Why do we only have parties for each other when one of us gets married, pregnant, has a birthday, or retires? What would most of us do without our sisters, confidants, and shopping, lunching and traveling girlfriends? Let's celebrate each other for each other's sake! Pass this on to your girlfriends! If you get this twice or more, you are lucky to have more than one girlfriend. Be happy!



*"Don't step on it... it makes you cry."*

# California NAIW Member Exchange



Name \_\_\_\_\_  
(As you would like it shown in the Directory)

Phone Number \_\_\_\_\_

Fax Number \_\_\_\_\_

Email Address \_\_\_\_\_

Area of Expertise: (as many as apply) \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Examples of Areas of Expertise: Agency Accounting; Agency Automation; Agency Management; Claims; Commercial Lines; Goal Setting; Health-Long Term Care/Medicare/Group; Insurance Law; Legislation; Licensing; Life/Annuities/Disability; Membership; Miscellaneous; Parliamentary Procedure; Personal Lines; Premium Finance; Teaching; Time Management.

May we list you as a potential speaker? Yes \_\_\_ No \_\_\_

Please complete and return to: Susan Fife. by e-mail to: [SFife@HoffmanBrown.com](mailto:SFife@HoffmanBrown.com) or by mail:

Susan Fife  
C/o Hoffman Brown Company  
15233 Ventura Blvd. West Plaza  
Sherman Oaks, California 91403-2201

Thank you for your participation! We will compile the information and create a Membership Directory that will be available only to NAIW members.

# IWLA Education Questionnaire

In the 2003-2004 IWLA year we presented the following *ICan!* classes:

**Wheels of Misconception: Motorized Vehicle Gaps Between Auto and HO Policies**

**Business As un-Usual: Insuring the Home-based Business**

**E & O Hotspots: Don't Get Burned**

**Three steps to E & O Risk Management (4-hour CE)**

For the 2004-2005 year we are going to continue offering *ICan!* classes. The Education Committee would like the members' feedback on which classes to present. Please indicate the three 30-minute courses you are most interested in:

- Personal Umbrella: Rain or Shine**
- Million Heirs: Kiddie IRAs**
- The New Math: Education IRAs**
- Tax-Free Income Roth IRAs**
- Ethics: Shades of Black and White**
- What's Up DOC? Drive Other Car Coverage**

Additionally, we would like to present one 4-hour (or more) CE classes on a Saturday. There is one remaining 4-hour CE class in the series, **Let's Talk Coverage: A Case Study Approach to Homeowner's Insurance Coverage**. If there is interest in this class we can arrange to present it or look for a different topic.

- Yes, I would attend **Let's Talk Coverage, A Case Study Approach to Homeowner's Insurance Coverage**.
- No, I would rather attend a CE course on:

---

Return questionnaires by December 1, 2004 to:  
Victoria Lovinggood, St. Paul Travelers, 888 S. Figueroa St, Suite 500,  
Los Angeles, CA 90017, by fax (213) 533-3620, by e-mail [VLovingg@spt.com](mailto:VLovingg@spt.com) or,  
Sue Zeider, Farmers Insurance, 4680 Wilshire Blvd., Los Angeles, CA 90010

## JOB LINE



Contact Margie Scott  
m\_scott@wwfi.com  
Worldwide Facilities, Inc  
3530 Wilshire Blvd,  
Los Angeles, CA 90010  
(213) 401-4159  
FAX (213) 384-5180

**NEVER GIVE UP**  
*Make some good things happen,  
Make good ideas great!  
Don't allow the moss to grow –  
Don't be content to wait!*



## PRESIDENTS REPORT

I would like to thank the Insurance Women of Los Angeles, Inc. for sending me as your delegate to the State Meeting.

Our new State Director Elect is Eddie Wills of Insurance women of North San Diego, Robin Fawkes is the new Public Relations Chair. Sandy Mottard is our new Membership Development Chair: with the delegate to the Regional Nominating Committee as Marie Haworth, and Jolene Gilbert as Alternate. The nominating committee had a long, hard night of work to bring you these officers, Chris Lipka and Sue Zieder both being on the committee, and we thank them for serving us well. Glenn McIntyre presented the motivating Keynote Address on Saturday. The party on Saturday night, along with the auction that yours truly hosted was a big success collecting more than the year before, for the State Council Fund.

Many thanks to Lily Gastelum, Deborah Paladino, Margie Scott and Janie Atkins for their help with the Auction, they all pitched in and helped make it easy for me. Margie Scott and Nancy Burgos (our first timer) did a wonderful job on our basket with a Family Fun Theme, it went for \$135.00.

The CWC winner was Tish Riley from Tri-Valley Insurance Professionals. The next function the Region VIII Conference will be in Redondo Beach March 17-20, 2005 at Crowne Plaza Hotel with South Bay Insurance Women hosting.

In Fellowship

Susan M. Fife, President



**THINK BIG**  
*It's hard to surf on a toothpick*





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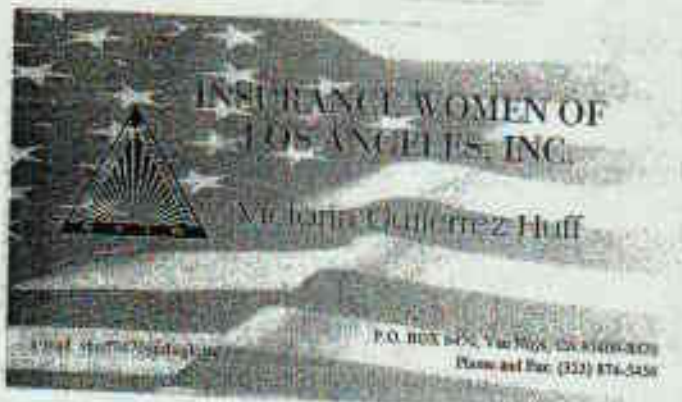


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Insurance License #: CA0351162

Main: 818 251 3000  
Direct: 818.251.3182  
Fax: 818 251.3482

*"None of us are as strong  
As all of us"*

# **COMMUNITY ACTION OPERATION GRATITUDE**

**November 17th Board/Business Meeting**

**Marci will have holiday cards for everyone to sign at the  
Board/Business meeting**

**The following are some wish list items for the soldiers.**

**Disposable Cameras**

**AT&T Prepaid Phone Cards**

**Commercially wrapped individual packets of Trail Mix, Beef  
Jerky, Nuts, Cookies, Energy Bars, Sunflower Seeds, Candy**

**Packets of Powdered Cold Beverages**

**Commercially sealed Lip Balm**

**Individual packets of moist towelettes**

**Please bring what items you can to the November meeting.**

**Marci will collect them at the November meeting and will**

**drop off or ship to the charity.**

**SEE NOVEMBER COVERNOTE FOR MORE INFORMATION**



# MITULA PATEL

Mitula Patel our member of the month was born in Makuru, Kenya East Africa. She is the 7<sup>th</sup> of 8 children. She has 3 sisters and 4 brothers. She was a born a preemie at 6 months. She weighed in at 1 ¼ lbs, and was delivered at home.

She met her husband Raj in Kenya. Raj was adopted by his uncle, who was a very close friend of Mitulas dad. They grew up very near each other, and were just friends. However, their courtship did not begin until they were here in America. They married and have a beautiful daughter Amisha who is 15 ½ years old. She is the apple of their eye.

Her first job was working for an MGA, doing personal lines underwriting. She is presently with Peter C. Foy.

Mitula joined IWLA in 1989. On a local level she has served or chaired on many committees which include Audit, Budget Chair, Job Line, Cover Note, Legislation ( per Mitula for a lot of years) and Advertising. She has also been a Director more times then she cares to count. She is our present Web site chairman, Legislation Chairman and Director (again). On a State level she was communication liaison, and Web Site Mistress. On a Regional level she co-chaired Registration when IWLA hosted the Regional in Santa Monica. She has also been Program Chairman for several Regional Conferences.

On a personal level, she is a member of SHRM – Society of Human Resources Management. SILA – Society of INS Licensing Administrators. She is active in her temple, giving help when and where needed.

Her hobbies include: Sewing, Arts & Crafts, Cooking, listening to Eastern Music, she does a lot of community work, and loves to spend time with her daughter. I did remind Mitula she is quite the Poker player, ask her sometime how to play 'DOUBLE WIZARDS' which is a 5 card draw poker game.

I asked what her most memorable moment in IWLA was, she responded with:

In 1990 she took communicate with Confidence, which was being taught by Carole Meister. That class gave her the boost she needed to be able to stand in front of a group and speak without losing consciousness. It gave her the confidence to be better then she could be. She still had the butterflies in her stomach, but at least she got them to fly in formation.

Her advice to a new member is GET INVOLVED. If you want to be a leader this is the place to be. She cannot express how helpful CWC can be. That was her stepping stone in the United States.

Mitula you are one heck of a member, friend and mentor. Thank you for all your unselfishness thru the years. You never say no, and can be counted on. The newer members can learn a lot from you. And thanks again for being our Mrs. November

In Fellowship,  
Margie Scott,

IWLA SECRET PAL FORM

NAME \_\_\_\_\_

HUSBAND/SIGNIFICANT OTHER \_\_\_\_\_

CITY/AREA WHERE I LIVE \_\_\_\_\_

CITY/AREA WHERE I GREW UP \_\_\_\_\_

CITY/AREA WHERE I WISH I LIVED OR WANT TO LIVE WHEN I RETIRE  
\_\_\_\_\_

BIRTHDAY \_\_\_\_\_

ANNIVERSARY \_\_\_\_\_

CHILDREN/GRANDCHILDREN AGES \_\_\_\_\_

PETS \_\_\_\_\_

HOBBIES \_\_\_\_\_

FAVORITE COLOR \_\_\_\_\_

THINGS I COLLECT \_\_\_\_\_

TYPE OF BOOKS I LIKE \_\_\_\_\_

FAVORITE TIME OF YEAR \_\_\_\_\_

*Secret Pals will be drawn at the Aug. 18<sup>th</sup> meeting. Please return form to Marci Barrett by the start of the meeting. If you are not going to be there in August, you can fax the form to me at (626) 449-5572. Please use a cover sheet.*