



Ins. Women of Los Angeles, Inc., P. O. Box 55212, Sherman Oaks, CA 91413

www.insurancewomenla.org

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PRESIDENT'S MESSAGE



A MESSAGE FROM YOUR PRESIDENT: IWLA CELEBRATES NAIW WEEK!

Our May business meeting was held on the 19th at the recently renovated Sportsmen's Lodge and had our 82nd Installation/Awards banquet. Our business agenda was recognizing NAIW Week and what membership to this association means. With Susan Fife, CPCU, AAM, AIS, AIM, CPIW, DAE, keeping the 2009/2010 Educate, Engage, Empower "The Trio of "E" theme for the 2010/2011 term, we had speakers who were educated, engaging and empowering. Our very own Sue Zeider, CPCU, CLU, ChFC, AIC, AIS, SCLA, PMP, CPIW addressed the audience on "Educate". What better representation than that of a person who holds eight (8) designations (and it does not include the EIEIO she got from the Oregon Charter). We moved onto "Engage" and Kathleen Kersenbeck, ARM, CPIW our Ca Council Director Elec traveled from San Diego to speak about NAIW. She spoke about San Diego Insurance Women (SDIW) and the growth she has seen now versus when she first joined in 2005 and how NAIW has helped develop her direction and growth as well. The last speaker was Jonathan Schreter, President of Insurance Brokers and Agents San Fernando Valley (IBA-SFV) who addressed "Empower". Jonathan explained how the word Empower is meaningless without Education and Engage, they are a trio and together a powerful group. Each speaker represented their topic well and held the audience's attention.

"(W)e had speakers who were educated, engaging and empowering."

President's message continued...

With Kari Woods recovering from her recent surgery, Mitula Patel and I gave away some very deserving awards. Our 2010 award winners were:

Sponsor of the Year: Hoffman Brown Company

Rookie of the Year: Shawna Stevens

Insurance Women of the Year: Gail McKenzie

President's Award: Darlene "Chris" Lipka (new award)

Our 2010 award winners were:

Sponsor of the Year:

Hoffman Brown Company

Rookie of the Year: *Shawna Stevens*

Insurance Women of the Year: *Gail McKenzie*

President's Award: *Darlene "Chris" Lipka (new award)*

Congratulations to all of the award winners. It was a wonderful evening, good food (plenty) and wonderful ambiance. Thanks to all who worked so hard bringing it together.

After the awards presentation, it was time to install the new cabinet for IWLA. Andrea Gable-Setterstrom installed the incoming cabinet and she did an awesome job. She used Susan's love of casinos to take us through the installation path. Andrea used the Indian casino names and locations in her installation address as she installed the cabinet and reiterated their responsibilities. With that said, here is the 2010/2011 cabinet:

President: Susan Fife, CPCU, AAM, AIS, AIM, CPIW, DAE

President Elect: Cynthia Andrachick, CPIW

Treasurer: Sharon Rosenthal, CISR

Secretary: Suzanne Agrios

Directors: Andrea Gable-Setterstrom and Susanne Senyo, CIC, CISR

Immediate Past President: Christine Chandler-Tillett

I also want to recognize a member who just received a new designation, Martha De La Cruz of GNW-Evergreen Insurance Services, LLC, received her Workers Compensation Claims Administration Certification (WCCA)! This was hard work and goes to the theme of Educate, Engage, Empower. Congratulations Martha!

Next month will be my last month as your president. As I stated at the installation, you made it very easy for me. Many have walked before me and the path left behind was easy to follow. Thank you!

Reminders: Have you registered for the CWC class? Class starts next week. Susan Fife and I will be the instructors. We hope you can join us as we take you through Educate, Engage, Empower with Confidence while Communicating (CWC).

P.S. Don't forget, Insurance Women of Los Angeles, Inc. is on Facebook and LinkedIn.

Christine

Christine Chandler-Tillett
President

Educate, Engage, Empower - The Trio of "E"

The 2010/2011 cabinet:

President: *Susan Fife, CPCU, AAM, AIS, AIM, CPIW, DAE*

President Elect: *Cynthia Andrachick, CPIW*

Treasurer: *Sharon Rosenthal, CISR*

Secretary: *Suzanne Agrios*

Directors: *Andrea Gable-Setterstrom and Susanne Senyo, CIC, CISR*

Immediate Past President: *Christine Chandler-Tillett*

Insurance Women of Los Angeles

cordially invites you to attend the

JUNE BUSINESS MEETING

Please join us at:

Marie Callender's

14743 Ventura Blvd., Sherman Oaks, CA 91403
(east of the 405 freeway)

\$21

(A selection of 4 Entrée choices from IWLA menu)

On

Wednesday, June 16, 2010

6:00PM Mix, Mingle, Unwind & Network

6:30PM Dinner

Guest Speaker:

SHERRIE ZENTER

Vice President,

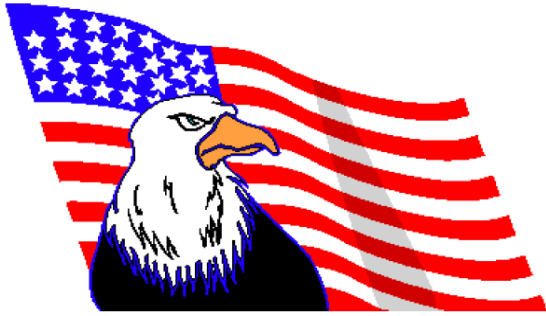
Momentous Insurance Brokerage Inc.

Topic:

"What You Need to Know About Health Care Reform"

- When will the items in the bill roll out?
- Who will it affect and what is the impact to taxpayers?
- How will my current benefits be affected?

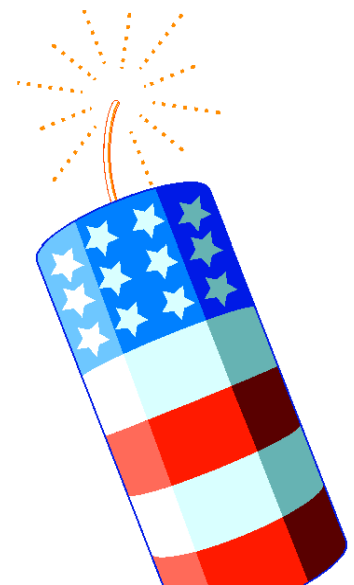
Reminder: Please RSVP by Monday, June 14, 2010,
to Chrissydale@aol.com or (818) 378-8651



July we will be dark

Have a Happy and Safe 4th.

See you in August



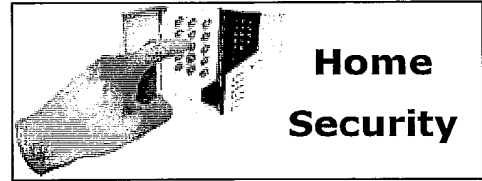
Safety Notes by Deborah Paladino



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SAFETY NOTES



**Home
Security**







Statistics indicate that three out of four U.S. homes will be burglarized in the next 20 years. According to the Federal Bureau of Investigation, the average property loss in a burglary exceeds \$1,000. Enhancing the security of your residence is much easier than you think. Keep in mind that the time you spend now may save you thousands of dollars in the long run.

Security Tips

-  Inspect entry doors and door frames. External doors should be hinged from the inside, not the outside where burglars can simply un-screw the hinge. If you have sliding doors, place a bar or wooden dowel in the inside track to supplement the door lock.
-  Check to make sure all door and window locks are operable and replace or install any that are lacking or in disrepair.
-  Check outside lighting and replace burned out or dim light bulbs. Re-position security lights so they shine on key areas, such as doorways, garage doors, driveways, and around windows, including the backyard. If you don't have them, consider installing motion-detection lights around the perimeter of your home.
-  Trim shrubbery near windows and doors so they can't be used by intruders for cover.
-  Have a company install and monitor a central station burglar alarm to protect you and your family. Your alarm should be designed to detect intrusion from every point on all floors of your home.



Have A Worry-Free Vacation

-  Give a spare house key to a close friend or relative so they can keep an eye on the inside and outside of your home.
-  To make your home seem lived in, consider asking a trusted neighbor to use your driveway to park their car while you're away.
-  Purchase several light timers so you can set lights to come on in different rooms at different times during your absence.
-  Arrange to have your newspaper delivery suspended and have mail held at the post office or picked up daily by someone you trust. Arrange for someone to take your trash out on pick-up day and return the barrels afterward.
-  Avoid unwittingly inviting crime. Be careful whom you tell about your travel plans. Record a generic greeting on your answering machine rather than one indicating that you are out of town.
-  Before you drive away, double-check to be sure all doors and windows are locked and light timers are set. Make sure you have provided relatives or friends with your contact information so you can be reached in an emergency.



Helpful Tip: Protecting Your Son Or Daughter At School

Squeezed into that dorm room along with books and clothes are all of the must-have items of today's college set: a laptop computer, cell phone, MP3 player, television and a top-of-the-line mountain bike. That's a lot of expensive stuff. Be sure your homeowner's policy includes off-premises theft so that their personal belongings will be covered under your policy (subject to your deductible).



THANK YOU to the following companies and individuals who were so gracious in donating a gift for the 2010 IWLA Awards Banquet raffle:

American Technologies Incorporated

Certified Restoration Drycleaning Network of North and South LA County

Hoffman Brown Company

GNW Evergreen

Chris Lipka

Servpro of Central Glendale

Insurance Women of Los Angeles

Sue and Bill Fife

Premium Assignment

Hitesh and Mitula Patel

Insurance Women of the South Bay

Certified Restoration Drycleaning Network of Orange County

State Compensation Fund

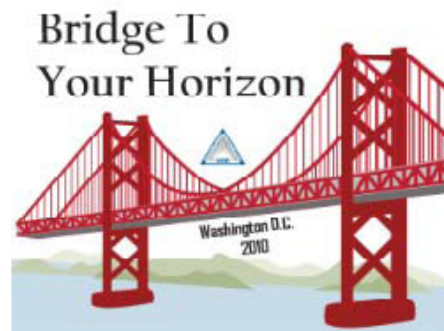
ServiceMaster – Rick Schutt

Certified Restoration Drycleaning Network of Central LA County

LAST CHANCE FOR THE NATIONAL CONVENTION

NAIW (International) 69th Annual Convention

June 9-12, 2010



Registration is now open!

Registration is \$500 until April 23. The registration fee will be \$550 from April 24 to May 14. After that time, the registration fee will be \$600.

Registration information is available at www.naiw.org

Hotel Information

Crystal Gateway Marriott
1700 Jefferson Davis Highway
Arlington, VA 22202

Room Rates are \$179/night
For hotel reservations, please call:
703-920-3230 and mention that you are with NAIW

Pack Your Bag & Pen in 2010



Hosted by



South Bay Chapter of NAIW

September 24th & 25th, 2010

Doubletree Hotel

21333 Hawthorne Boulevard, Torrance, California, 90503
Tel: 1-310-540-0500 Fax: 1-310-540-2005



Co-Chairs:

Carleen Armstrong
carleen@driscollins.com
562 595-5355



Susan Shaver
pcsuzieg4010@yahoo.com
310-892-1021

“Ink Us In”!!

Presented by South Bay Chapter of NAIW



[click here to visit www.virtualsokoni.com](http://www.virtualsokoni.com)



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If you want to publish any articles or any advertisements in our newsletter please contact our Newsletter Editor, Ray Huff at rwlanews@gmail.com



Insurance Women of Los Angeles

Affiliated with National Association of Insurance Women (International)



Employment Ad Posting Request

Instructions

Please fill out this form and mail it to the address above, or email it as an attachment to: webmaster@insurancewomenla.org. Your posting will be processed as soon as possible. Please note that you are responsible for notifying us when the position has been filled. Thank you.

Company Name & Office Location	
Job Title	
Job Responsibilities	
Education Requirements	
Experience Needed	
Company Contact Info (Name, Phone, Email, etc.)	
Notes	

COLLECT

For Insurance Women

Take us, O God, under Thy divine protection.

Make us to act as Thy messengers for peace
and contentment,

for harmony and understanding.

Grant that we may see more clearly the point
of view of other men and women
in all lines of insurance.

Realizing the highly competitive nature of our business,
teach us to respect competition at all times.

Keep us free from pettiness and
unwise discrimination.

Let us do our work willingly, honestly and
thoroughly, giving service graciously at all times.

Teach us, O Lord, to know and to realize that by
Thy grace we can live in perfect
peace with one another.

And grant that through this organization we may
become closer in friendship and understanding.

Amen.

Marie K. Franzen

2009-2010 Officers and Directors

President - Christine Chandler-Tillett

President Elect - Susan Fife, CPCU, AAM, AIS, AIM, CPIW, DAE

Immediate Past President – Gail McKenzie

Treasurer- Lily Gastelum, CISR, CPIW

Secretary- Peggy Brennan, CPCU

Director- Darlene “Chris” Lipka

Director- Melanie Phillip

2009-2010 Chairs and Committees

Committee Name	Chair/Co-Chair
Arrangements	Chris Lipka/Pam Heard
Bylaws	Susan Fife
Budget/Audit	Sue Zeider
Education/Safety	Melanie Phillip/Deborah Paladino
Finance	Gail McKenzie
Job line	Pam Heard
Legislation	Andrea Setterstrom
Membership	Mari Halliday
Newsletter/Advertising	Ray Huff
Program	Mitula Patel
Awards	Kari Woods
Mentorship	(Members) Chris Lipka, Susan Fife, Sue Zeider, Mitula Patel
Community Action/ Public Relations	Cynthia Andrachek
Website Liaison	Ray Huff

[For more information please visit our websites](#)

The Insurance Women Of Los Angeles, Inc.
www.insurancewomenla.org

The California Council of The National Association Of Ins. Women, International
www.cacouncilnaiw.com

Regional VIII of the NAIW, International
<http://regionviii.com>

The National Assoc. Of Ins. Women, International
www.naiw.org

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Ray Huff at IWLANews@gmail.com